



Revenue Assurance

Third-Party Invoice Reconciliation Services

Do you know if your third-party invoices are accurate? Reconciling and disputing charges from third-party providers like RIM and BREW is a daunting, time-consuming but necessary task. As the market for new wireless customers reaches saturation, service providers look to differentiate and compete through new third-party services, packages and pricing – making margin management and revenue assurance more critical than ever before. Unfortunately, many service providers suffer from little to no visibility into what is happening – these complex bills are so difficult to verify that it's almost impossible for a carrier to know whether they are right, much less have any insights into what's happening on their network.

Inefficient Processes

Reconciling bills from third-parties against your internal billing system is like comparing apples and grapes. The varying complexity, different levels of data like grade of service by days of usage at different price points versus detail at a transaction level is difficult to align and compare. When you add your constantly expanding and changing services with complexities like prepaid and postpaid, the explosive growth of smartphones and their applications, using manual or homegrown systems becomes next to impossible. And, you pay the enormous bills each month without complete visibility into their accuracy.

A Better Way

Connectiv Solutions helps you develop controls which validate the revenues and eliminate unnecessary costs with third-party products and services. Our established process allows you to assess whether the bill is accurate and provides visibility into potential fraud.

BENEFITS

- Develop and implement effective controls
- Detailed, accurate audits eliminate over billing
- Easily identify fraud
- Confidently leverage supporting data for disputes
- Streamline analysis time
- Free up internal resources
- Increase revenues and reduce costs overall

With Connectiv Solutions' Revenue Assurance Services, you'll gain:

- **Control over Cost of Revenue** – You'll pay only what is owed – finding and disputing discrepancies before you pay the bill.
- **Visibility** - You can't fix what you can't see.
- **Negotiation Leverage** - Are you getting the best deal from these third-party providers?
- **Reduced Errors** - Identify and quantify specific accounts that are billed improperly.
- **Insight into Fraud** - Be able to see unusual usage patterns and do something about them.

“**\$16.7 Million** at risk from 3% Overpayment at a Tier 1 Carrier.”

Revenue Assurance – Simplified

Connectiv Solutions analyzes your data to find discrepancies so you pay only what you owe. We provide 3 areas of service to help identify revenue leaks and discrepancies:

1. Revenue Optimization Assessment – We review your top 5 areas of revenue risk and provide an analysis and recommendation for corrections.

2. Invoice Reconciliation We review third- party invoices and detail to identify potential issues and fraud.

3. Third-party vs Billing Reconciliation A full reconciliation of third-party invoice detail with your internal billing system will identify any missed revenue opportunities as well as invoicing discrepancies.

Why Connectiv Solutions?

Connectiv Solutions has been helping the telecommunications industry contain costs and improve revenues for 10 years. We've helped some of the largest Service Providers in North America understand their variable usage cost and eliminate \$100s of millions in expenses. Our solutions and services analyze nearly 10 billion CDRs a month supporting the goals of Carrier Management, Engineering, Finance, Strategy and IT at Service Providers.

Learn More

To find out more about our Revenue Assurance Services, visit www.connectiv-solutions.com.

